



# Accounts Receivable Financing

## Greater Supply Chain Efficiency Through Financial Collaboration

As a continuation of our efforts to increase productivity for Big Lots and our business partners, we are pleased to announce an innovative extension of our collaborative supply chain efforts. Improving our supply chain will improve cycle time and increase shareholder return. The bottom line – Improved sales for Big Lots and for our Suppliers!

*"In our continued efforts to improve productivity for both Big Lots and our business partners, I'm proud to announce the successful implementation of our Accounts Receivable Financing program. Big Lots is committed to the stability and long term growth of our supply chain, and we are confident this fully automated web-based program will provide our suppliers with improved working capital."*

**- John Martin, EVP of Merchandising, BigLots!**

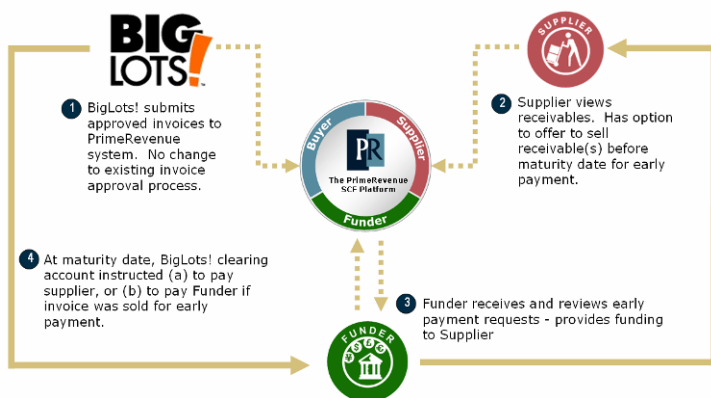
## Flexible Financing for Your Business

Big Lots is offering a financing vehicle for our strategic suppliers at rates based on our investment grade credit rating. Suppliers will have the opportunity to receive early payment for any approved invoice. Suppliers will select which invoices and on which date to receive payment. Early payment will also allow the supplier to manage and reduce their credit risk exposure. This financing is NOT debt and there are no loans to repay. There are NO applications, commitment fees, collateral requirements or restrictive covenants for access to this financing.

## Cash Flow Visibility and Payments Automation

This financing facility also provides fully automated and integrated features which allow for complete visibility into Big Lots approved payables information. Additionally, payments will be made electronically, next business day, with complete remittance advice.

### PrimeRevenue's SCF Platform: Process Flow



## Online Access

Suppliers simply log into the secure Web site to review all approved outstanding receivables from Big Lots. Then, Suppliers have the option to receive next day funding on any or all approved invoices, less a discount rate based on Big Lots credit rating. The platform is similar to online banking and is available 24/7.

## The Mechanics

1) Suppliers may view all approved invoices via a secure dedicated website and choose those

invoice(s) you have elected to receive early payment.

2) Suppliers will receive next day funding from a Funder equal to the approved invoice amount less a financing rate for all scheduled payment requests submitted.

3) Big Lots will remit the full approved invoice amount on original due date which will be directed either to the Supplier for non-discounted invoices or to a Funder for any invoices for which early payment was elected.



## Improve Your Company's Bottom Line

This innovative program provides an array of significant benefits, from more precise cash flow forecasting to lower working capital requirements. This is a powerful tool to help drive down costs, improve cash flow and diversify your sources of liquidity.

### Frequently Asked Questions

These are a few of questions and answers about Big Lots – Accounts Receivable Financing Program that are often asked by suppliers. Please contact PrimeRevenue for more details.

#### Q: What is Accounts Receivable Financing?

**A:** Accounts Receivable Financing provides strategic suppliers the tools to utilize their Big Lots receivables more strategically and dynamically. Much in the same way technology helped companies reduce and manage inventory more effectively; this program allows Big Lots suppliers to reduce and manage AR more effectively.

#### Q: Why is Big Lots offering this program to their suppliers?

**A:** Big Lots wants to make it easy for suppliers to have early access to funds from Big Lots payables. The Accounts Receivable Financing Program provides controls for the supplier to decide when, how much and how often to receive early payments. This program offers a WIN-WIN solution by improving working capital for both our suppliers and Big Lots.

#### Q: What processes will change when I enroll?

**A:** Nothing changes in your processes with Big Lots. Big Lots will still order and you will invoice as you do today. All that is added is your ability to leverage your Big Lots receivables as a strategic liquidity tool.

#### Q: When is the Supply Chain Finance system available?

**A:** The Supply Chain Finance platform, powered by PrimeRevenue, is available 24 hours a day/7 days a week to submit sell offers, track documents or to view approved invoices.

#### Q: What is the enrollment fee?

**A:** There are NO enrollment fees, nor transaction fees. There is neither software nor any hardware to install. The only fee you pay is a low discount fee on funding requests.

#### Q: What is my company's discount rate on funding requests?

**A:** Rates for discounting receivables are based on Big Lots credit and is very competitive. Contact PrimeRevenue at 1.678.904.7128 or [biglots@primerevenue.com](mailto:biglots@primerevenue.com) to learn more.

#### Q: Who is PrimeRevenue?

**A:** PrimeRevenue is a supply chain financial services company that provides automated Supplier Finance, Payables Presentment and Financial Settlement services to Global 2000 organizations and their Suppliers. When PrimeRevenue is part of an organization's financial supply chain strategy, costs throughout the supply chain are reduced, working capital efficiency improved and Supplier relationships enhanced. For more information on PrimeRevenue, visit [www.primerevenue.com](http://www.primerevenue.com).

## Getting Started

Taking advantage of Accounts Receivable Financing can dramatically increase the efficiency of your financial supply chain, allowing you to improve your competitive position through lower costs and reduced working capital requirements. For additional program questions or to sign-up for the Big Lots – Accounts Receivable Financing, contact PrimeRevenue via email at [biglots@primerevenue.com](mailto:biglots@primerevenue.com) or 1.678.904.7128.